

**COBHAM**

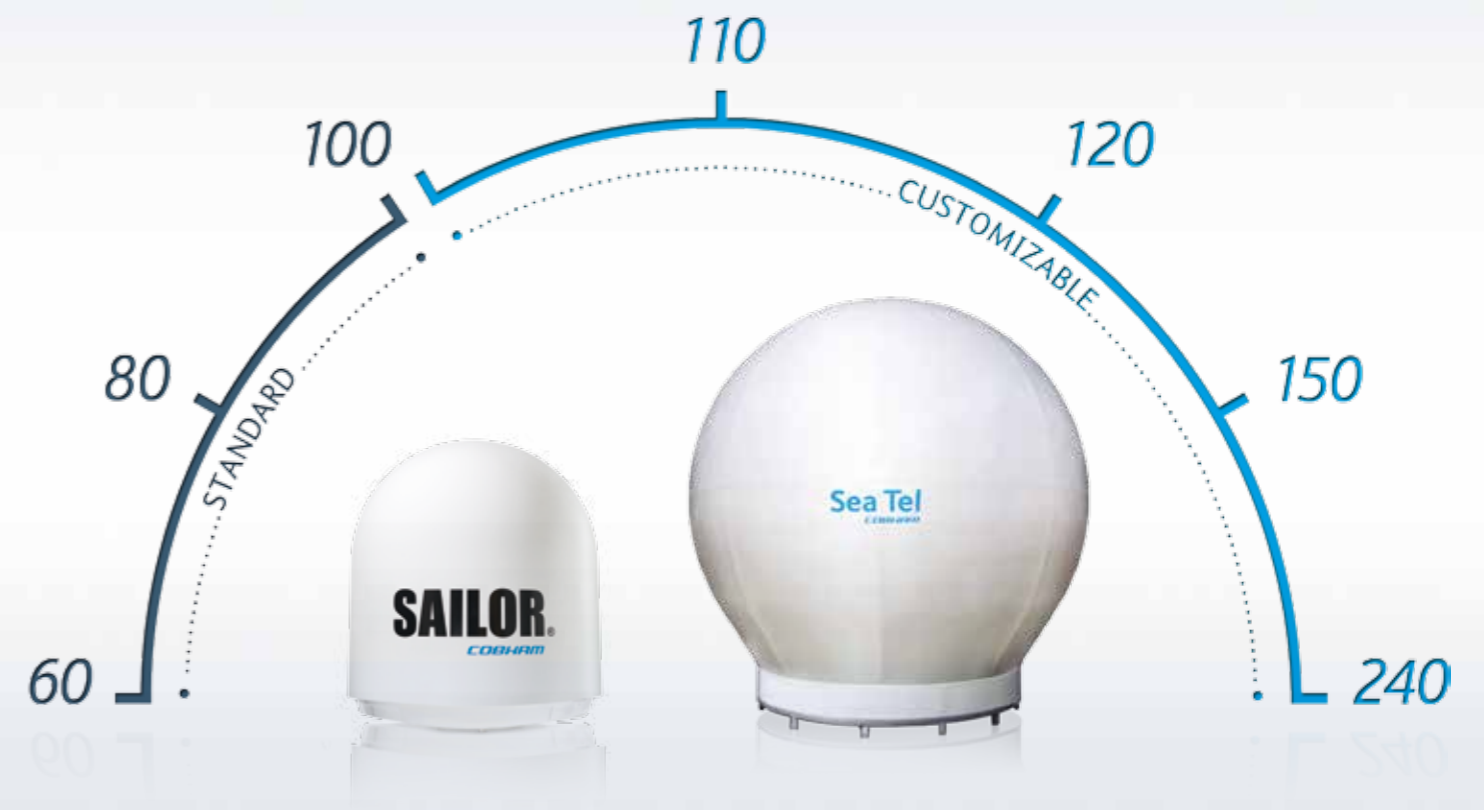
## All the choice you want

With the two most trusted brands in the industry – SAILOR and Sea Tel – Cobham SATCOM offers the most complete range of VSAT communications for all your maritime, military and offshore needs.

**COBHAM**

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# More power to you

Through our SAILOR and Sea Tel brands we offer more choice than any other VSAT antenna supplier. Covering all sizes (from 60cm – 2.4m) and all frequencies, we deliver everything from high speed, standardised solutions to powerful, fully customizable military-grade systems.



## An unbeatable combination

At Cobham SATCOM, we provide the world's most advanced VSAT solutions. With our globally-trusted SAILOR and Sea Tel brands, you have more choice, more quality and more performance than from any other manufacturer.

Our combined VSAT portfolio covers all your SATCOM needs, from crew and passenger communications to fleet operations and high-end technical applications.

On one side, our SAILOR systems deliver highly reliable standardized solutions that deliver future-proof performance with easy installation, usability and servicing. On the other side, our customizable Sea Tel systems offer unmatched power and flexibility to cover maritime, military and offshore applications.

Together, we deliver over 100 years of technical expertise and hands-on experience to enhance efficiency and drive safety on board.

- Exceptional choice of advanced SATCOM solutions
- Standard and customizable VSAT systems
- 100 years of combined experience in maritime communication systems

### Global Xpress ready

The new Global Xpress network is set to be the first high-speed broadband network to span the world. Thanks to a 25-year relationship with Inmarsat (the longest and strongest of any technology manufacturer), we are uniquely placed to deliver SAILOR GX terminals and SAILOR conversion kits designed to take full advantage of its new generation connectivity.

## SAILOR – all the performance you want

SAILOR is the world leader in 1m antenna sizes and below.

SAILOR VSAT systems deliver unparalleled out-of-the-box performance, with no need for lengthy configuration and balancing. Our latest generation of VSAT antennas, built on a preconfigured, standardised platform in both sub-1m and 1m sizes, features best-in-class RF technology and provides a new level of connectivity and bandwidth.

Trusted as the leading brand by maritime professionals worldwide, SAILOR VSAT systems are engineered specifically for use at sea and tested to the extreme. And with a universal configuration design, every antenna is exceptionally simple to install, operate and maintain.

- Standard high-volume SATCOM solutions
- Ku-band and Ka-band frequencies
- High performance RF
- Leaders in 1m antenna sizes and below



## Sea Tel – all the power you need

For larger antennas, no one can match the power and quality of Sea Tel.

For decades, Sea Tel's exceptional Ku-, Ka-, X-, C-band and S-band antenna systems have defined industry standards within the 1m-2.4m range. Today, we deliver a complete choice of VSAT solutions that can be customised to cover all specifications from commercial and leisure usage through to military grade applications.

Operating at up to 400 watts, our systems provide the industry's most effective uplink power to ensure exceptional connectivity even in locations with limited satellite coverage.

- Customizable VSAT solutions
- Ku-, Ka-, X-, C-band and S-band frequencies
- Trusted for commercial and military applications
- Leaders in specialized larger antenna sizes

## A global service solution

Communication and entertainment is crucial for the efficient running of your vessel and the welfare of your crew. For reasons such as safety, efficiency and productivity, it is vital to keep the technology behind them in working order.

At Cobham SATCOM, we have a long history of reliability and world-class support and offer a Global Service Solution that enables us to help maintain your mobile communications equipment – whether radio or satellite based – to the highest standards. This includes:

- 24/5 Partner Support in multiple locations worldwide
- Gold, Silver and Standard Service Partners
- Online Service & Training Portal
- Tailored warranty add-on packages

### Gold and Silver Service Partners

Strategically located in over 40 countries worldwide, our Gold and Silver Service Partners form the industry's most comprehensive support network. They are fully trained to provide on-the-spot repairs and each undergoes regular audits to ensure they are always equipped with products and spare parts.

Our promise is that you will always find certified and highly qualified maritime service technicians ready to help at a moment's notice – regardless of your location, need or equipment.



### Configured to your requirements

Thanks to a flexible, high quality antenna design, Sea Tel VSAT systems can be customised to meet your specifications and requirements.

Certain components can be specially configured for larger vessels and oil platforms, such as different radio equipment to receive and send data as well as radome cover sizes to allow internal parts more space to move in rough seas.